



S I T E S

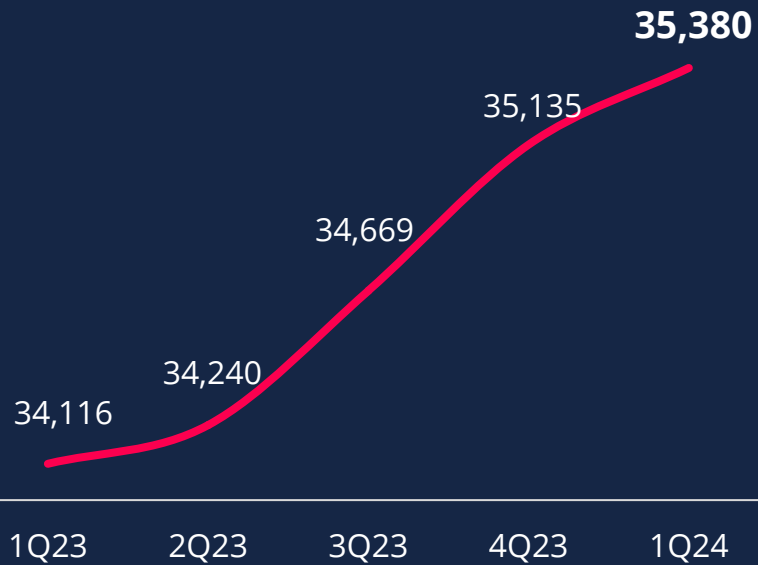
First Quarter 2024
Earnings Conference Call

April 29th, 2024

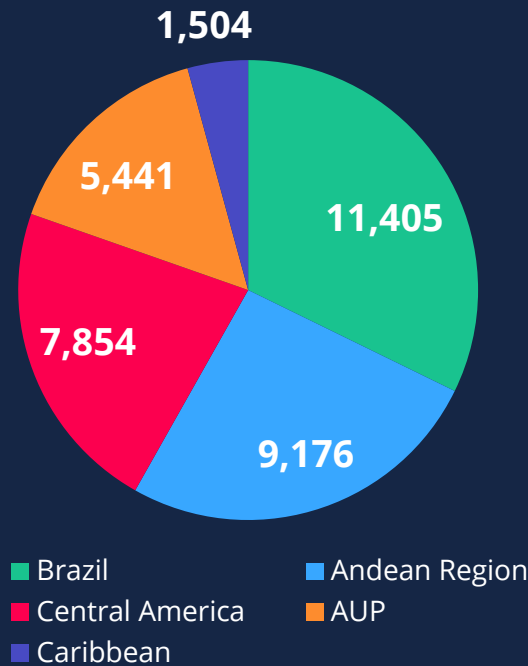
Portfolio



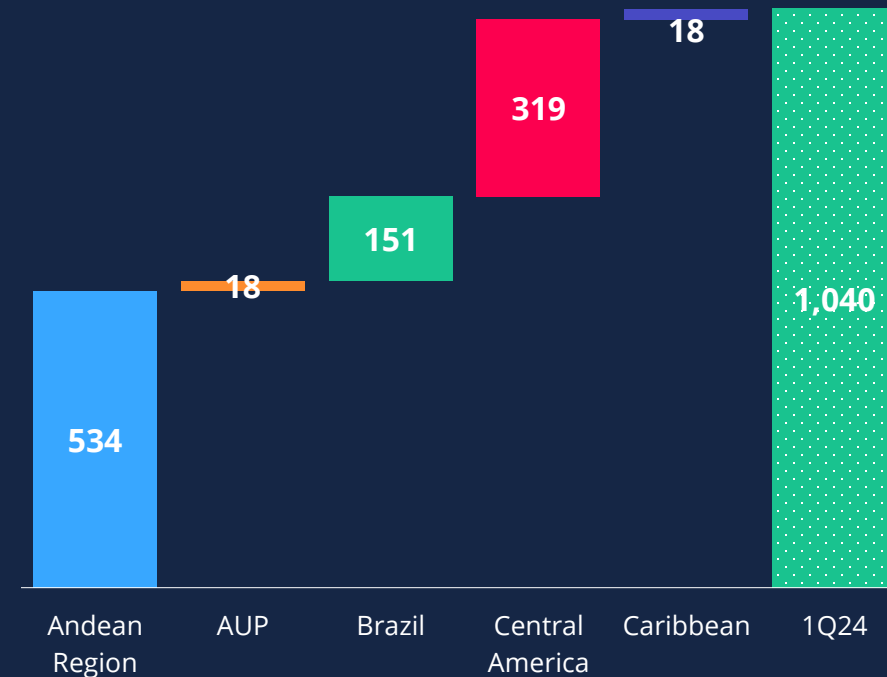
Portfolio Growth



Portfolio Breakdown – 1Q24



New Builds - LTM



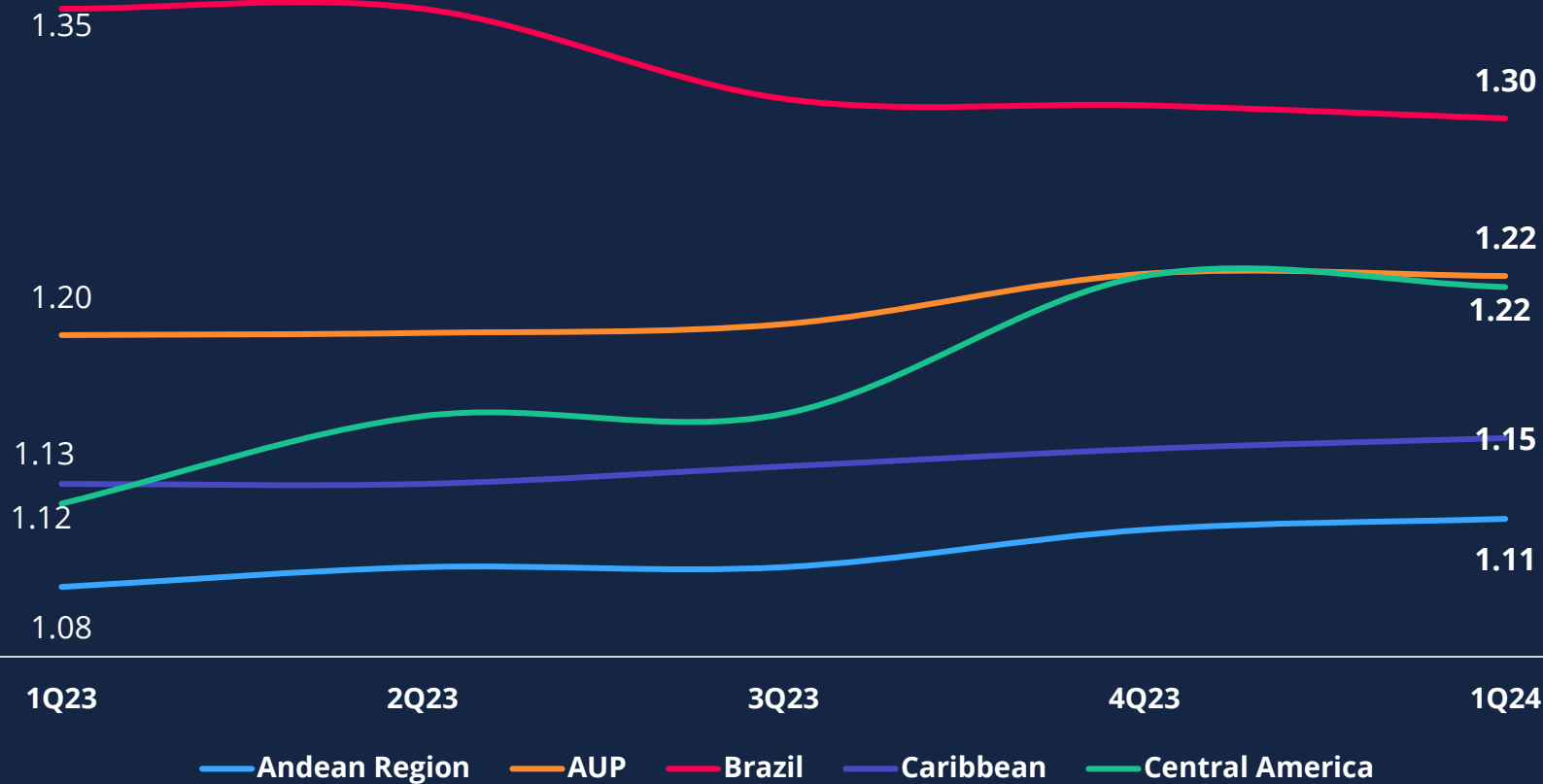
Andean Region: Chile, Ecuador, Peru and Colombia.

AUP: Argentina, Uruguay and Paraguay

Central America: Costa Rica, EL Salvador, Guatemala, Honduras, Nicaragua and Panama.

Caribbean: Puerto Rico and Dominican Republic.

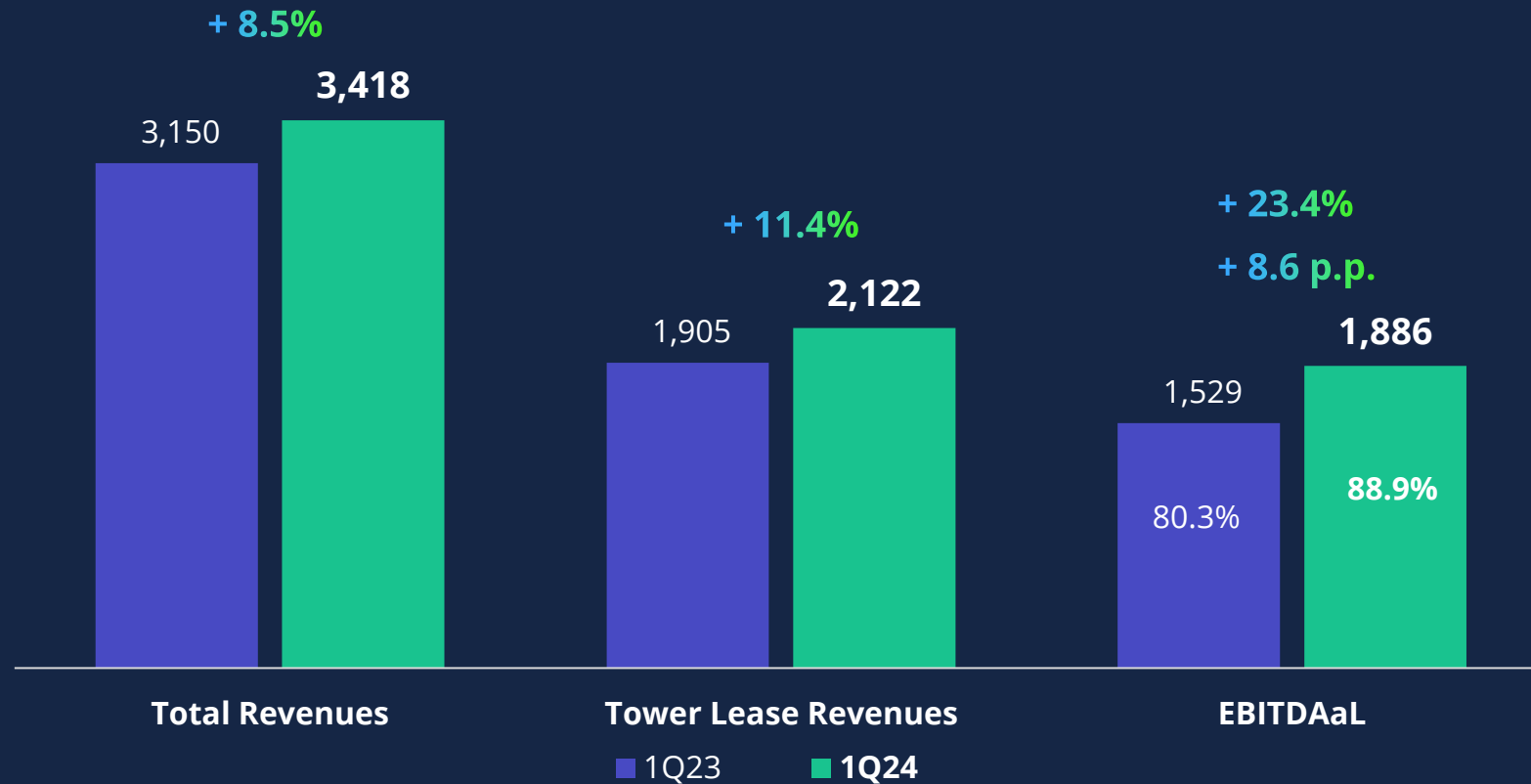
Tenancy Ratio



At the end of the first quarter, **SITES** consolidated tenancy ratio stood at **1.21 tenants per tower**, practically unchanged when compared to the last quarter.

Revenues

Figures in million Mexican pesos (MXN)



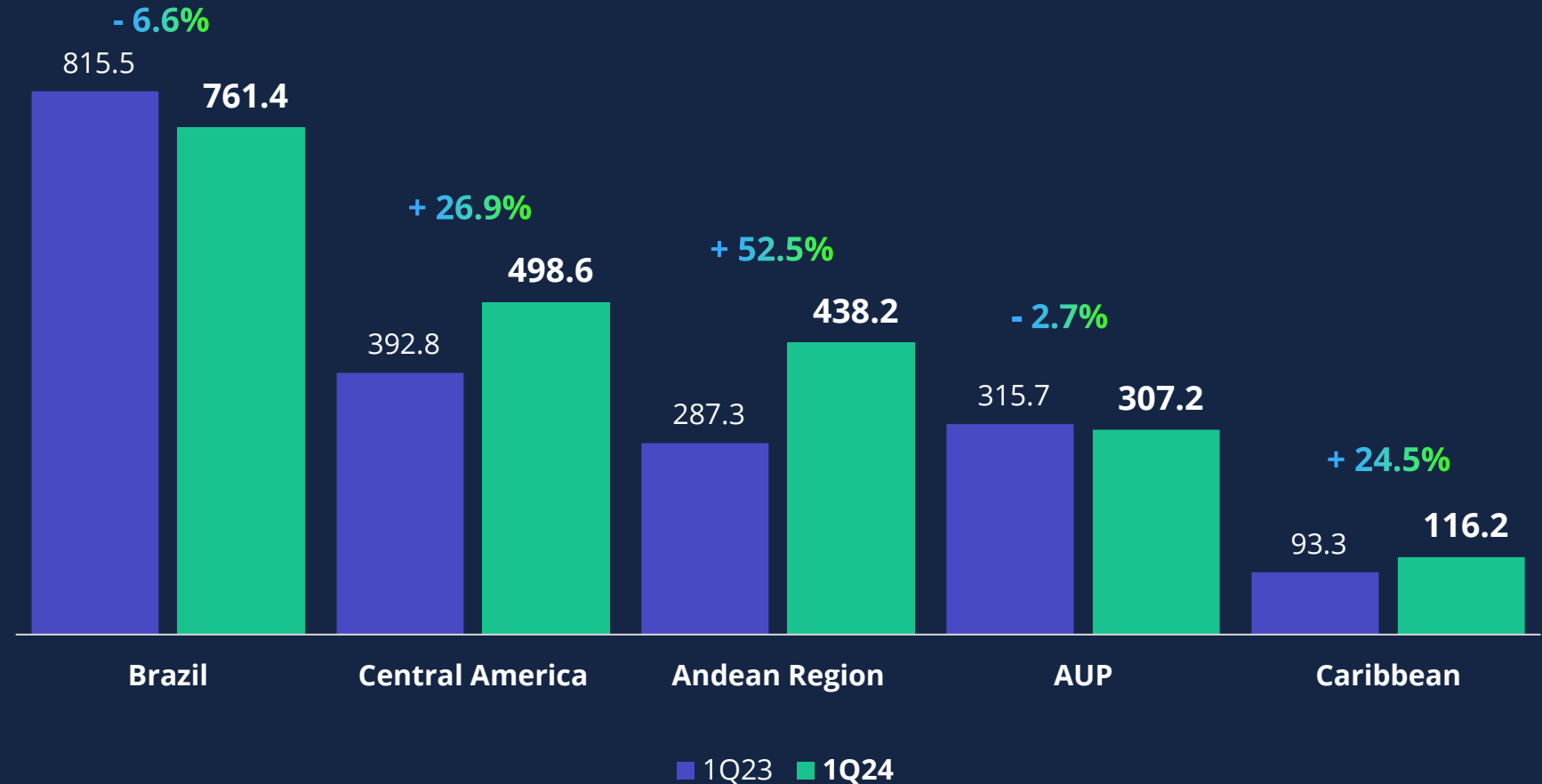
Revenue expansion responds to the consolidation of the Peruvian and Dominican Republic portfolios, a **successful commercial strategy as well as our build-to-suit** program gaining traction.

Tower Lease Revenues per Region

Figures in million Mexican pesos (MXN)



Continuous revenue growth reflects the company's **operational capacity and commercial potential.**



EBITDAaL & EBITDAaL Margin

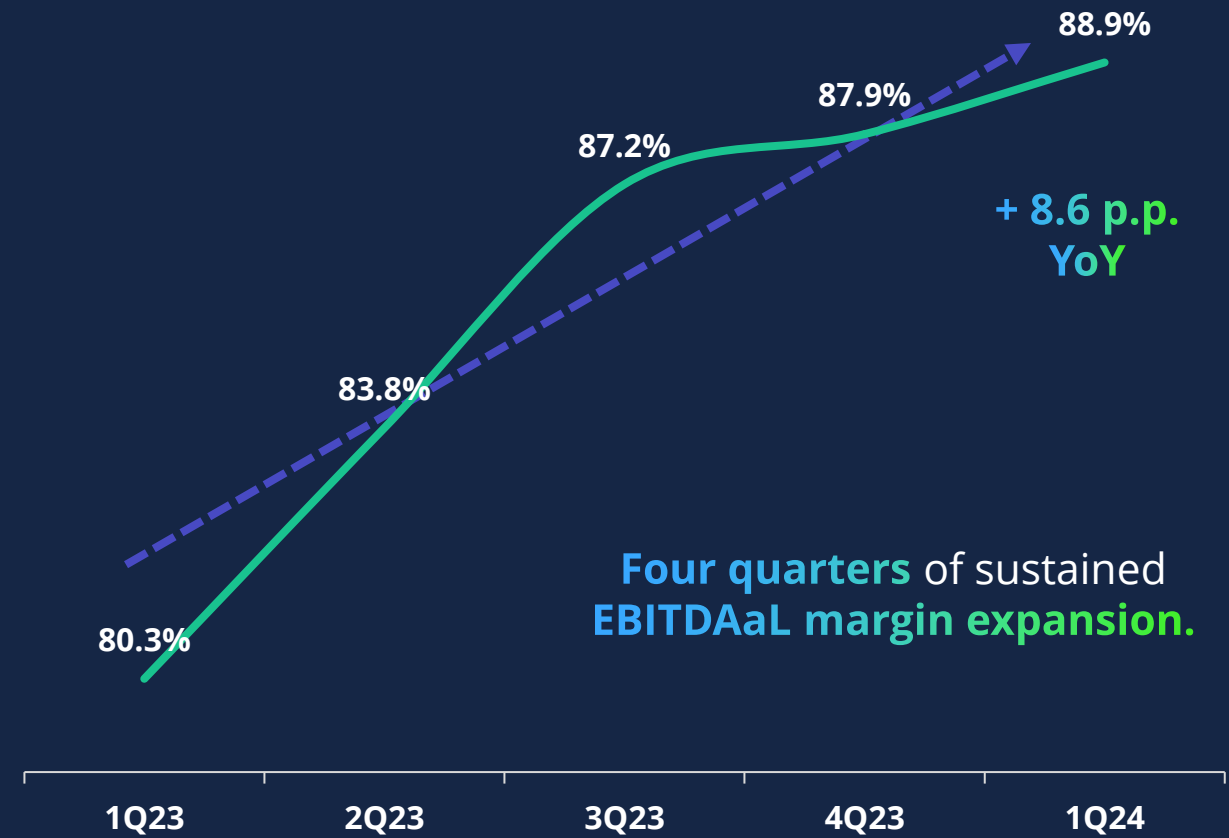
Figures in million Mexican pesos (MXN)



EBITDAaL



EBITDAaL Margin Growth



Financial Debt

Figures in million Mexican pesos (MXN)



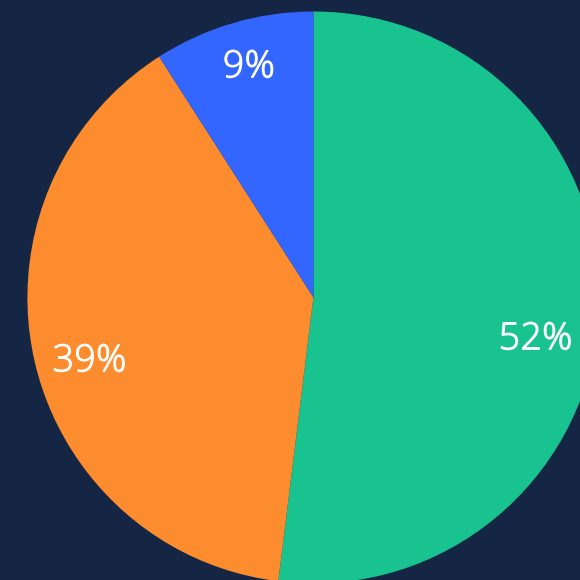
Currency	Rate	Expiration	Amount MXN	Amount USD
PEN	9.125%	21-sep-33	\$3,908.8	\$234.3
USD	5.375%	04-apr-32	\$16,678.0	\$1,000.0
MXN	TIIE 28d + 1.25%	18-mar-27	\$20,558.5	\$1,232.7
USD	SOFR 1m + 1.25%	13-oct-25	\$8,589.2	\$515.0
PEN	8.87%	10-jun-24	\$803.4	\$48.2
USD	SOFR 1m + 0.88%	10-may-24	\$1,789.5	\$107.3
Total			\$52,327.4	\$3,137.5

Gross Debt (MXN MM) **52,327.5**

Cash position **1,520.6**

Net Debt (MXN MM) **50,806.9**

Net Debt/EBITDAaL* = 7.31x



■ USD ■ MXN ■ PEN

As of March 31st, 2024
* 12 months EBITDAaL

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